



- **Overview of SAP ARIBA**
 - Concept of SAP ARIBA Introduction.
 - SAP ARIBA Downstream: P2P.
 - SAP ARIBA Upstream
 - Integration & Administration
- **SAP ARIBA Downstream: P2P**
 - **Catalogs /APC.**
 - ARIBA Catalogs overview
 - ARIBA Procurement content architecture.
 - Types of catalogs
 - Hands on workshop
 - Catalog Config (Validation Rules, views, etc)
 - **Buying / Procurement**
 - Getting started with ARIBA Procurement
 - ARIBA Procurement: Requisitioning Process
 - ARIBA Contract Compliance & catalog vs non-catalog
 - Approval process – Static & Dynamic
 - ARIBA Procurement: Ordering methods and order routing
 - ARIBA Procurement: Order split process
 - ARIBA Procurement: Creating and Managing Invoices
 - AN Supplier: Order confirmation, ASN, Invoice and payment
 - Invoice: Different Types
 - Hands on workshop
- **ARIBA Upstream**
 - **Sourcing**
 - Getting started with ARIBA sourcing
 - SAP ARIBA Sourcing: Creating Events
 - SAP ARIBA Sourcing: Project Management
 - Understanding Events
 - Award Scenarios and Awarding Sourcing Event
 - Hands on workshop
- **Contracts**
 - Getting started with ARIBA Contracts
 - ARIBA Contract Management: Creating Contracts
 - ARIBA Contract Management: Contract Authoring
 - Hands on workshop

- **SLP**
 - Supplier Lifecycle Overview
 - Supplier Request
 - Supplier Registration
 - Supplier Qualification
- **Contract Compliance**
 - Contract Terms Creation
 - Contract automatic Subscription Creation
 - Movement from upstream to downstream
- **Integration & Administration**
 - Master Data Management
 - Transactional Data Management
 - Integration Manager & Configurations
 - Direct connectivity
 - Mediated Connectivity
 - C19 usage Scenario
 - CIG usage Scenario
 - C19 vs CIG
- **Summary and Project Preparation**
 - Discussion